Top 10 Document Automation & Security Pre-Sales Resources

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Agenda / Timing

1.	Tungsten Automation DocShield	00m:29s
2.	ControlSuite Unified Client Simulator	01m:36s
3.	Tungsten Automation Knowledgebase	02m:47s
4.	Tungsten Automation Learning Cloud	03m:44s
5.	Tungsten Automation Partner Portal	04m:55s
6.	Tungsten Automation Sales Content Hub	06m:07s
7.	Tungsten Automation Resource Centre	07m:19s
8.	Tungsten Automation Demo Center	08m:16s
9.	Supported Devices	09m:32s
10.	NFR / Evaluation License Requests	10m:29s



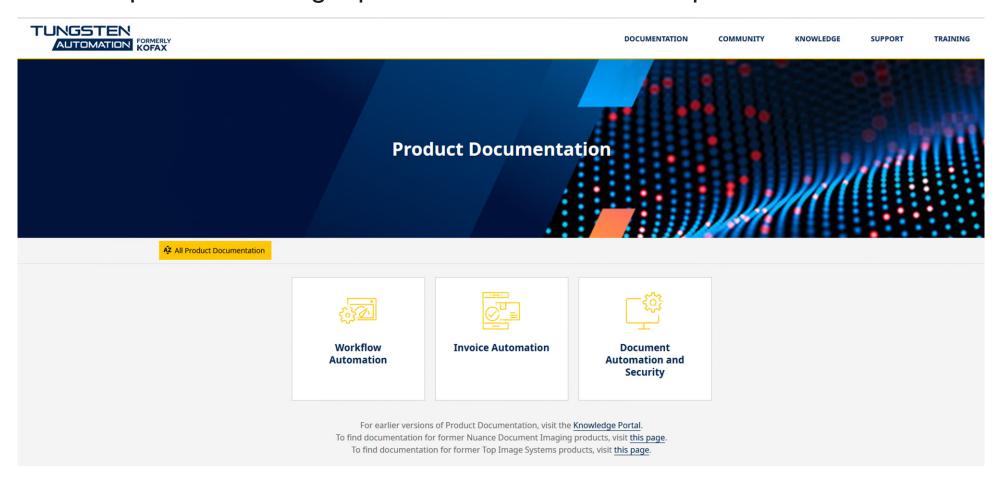
1. Tungsten Automation DocShield

https://docshield.tungstenautomation.com



Tungsten Automation DocShield

DocShield provides a single point of access for all our product documentation.





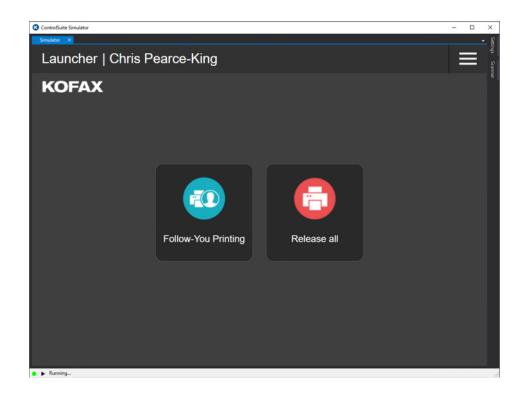
2. ControlSuite Unified Client Simulator

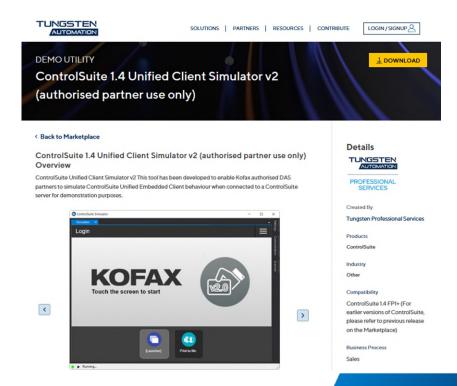
https://marketplace.tungstenautomation.com/details/controlsuite-1-4-unified-client-simulator-v2-authorised-partner-use-only



ControlSuite Unified Client Simulator

- The ControlSuite Unified Client Simulator is available for partners to download from the Tungsten Marketplace.
- Registration is required prior to downloading assets from the site.







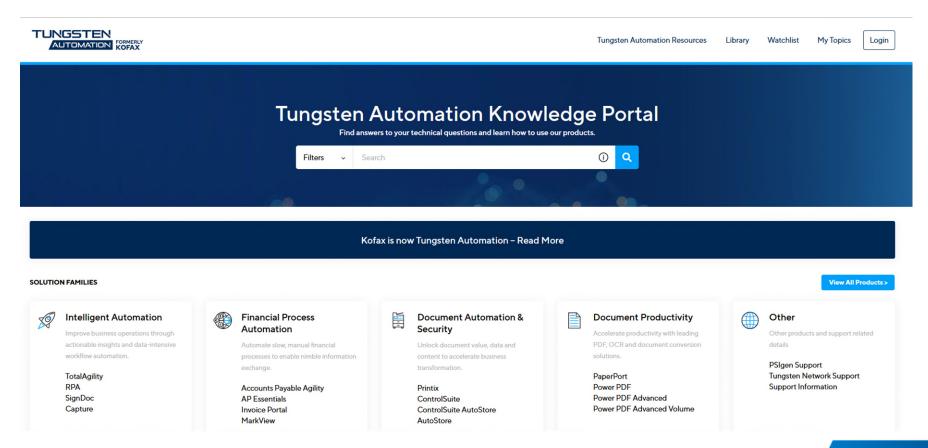
3. Tungsten Automation Knowledgebase

https://knowledge.tungstenautomation.com



Tungsten Automation Knowledgebase

 Find answers to your technical questions and learn how to use our products on the Tungsten Knowledgebase - https://knowledge.tungstenautomation.com/





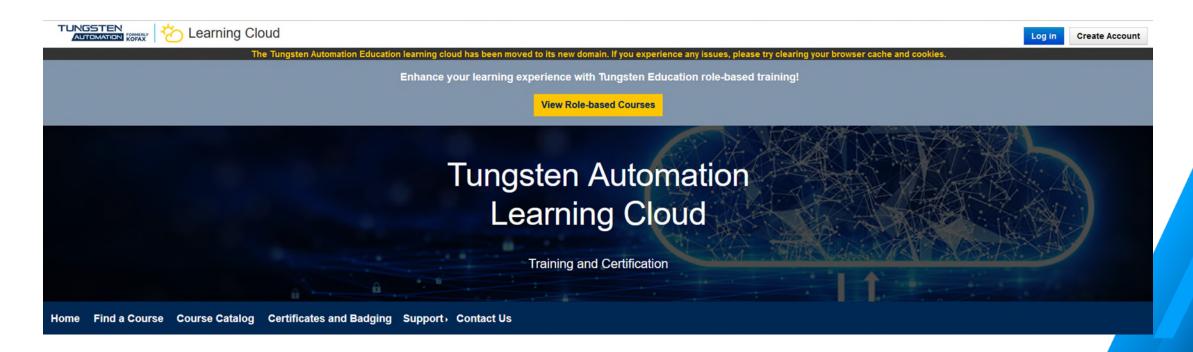
4. Tungsten Automation Learning Cloud

https://learn.tungstenautomation.com



Tungsten Automation Learning Cloud

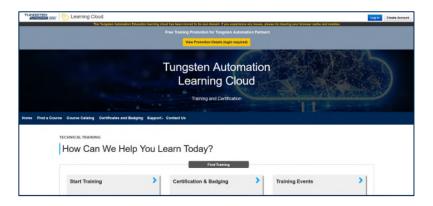
- Sales and Technical curriculums
 - Sales Training eLearning courses are free on the <u>Tungsten Automation Education portal</u>
 - Pre-Sales eLearning courses are free on the <u>Tungsten Automation Education portal</u>





Accessing Printix Technical Certification eLearning

- 1. Go to https://learn.tungstenautomation.com
- Click on "Create Account" to create an account on the Tungsten Education portal or to enter your Username and Password and click on "Log in".
- Click on "Find a Course".
- 4. Choose "Printix" from the list of products.
- 5. Select "ALL" roles for Printix.
- 6. Hover over the course and click "Open Course".
- Click on the first module in the "Course Learning Path" to start the eLearning course.











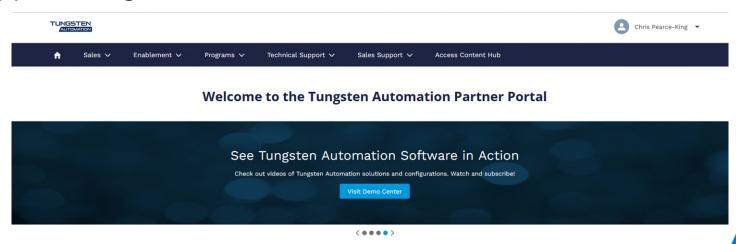
5. Tungsten Automation Partner Portal

https://partner.kofax.com



Tungsten Automation Partner Portal

- The Tungsten Partner Portal is a self-service, password-protected, community for Tungsten partners. It includes features to assist in managing account information, contacts, lead registration, lead distribution and more.
- The Tungsten Partner Portal also includes a Content Library offering a comprehensive collection of sales and marketing tools, product information, webinar recordings and technical resources designed to enable our partners to effectively sell and support Tungsten solutions.





6. Tungsten Automation Sales Content Hub

https://tungstenautomation.highspot.com

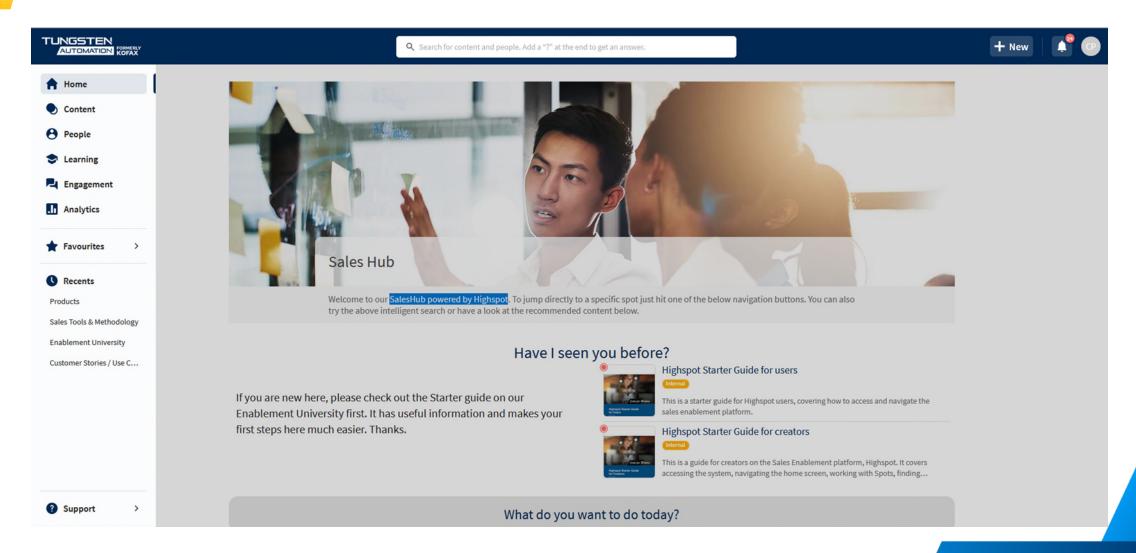


Tungsten Automation Sales Content Hub

- Tungsten provides our partners with access to our Sales Hub.
- The Tungsten Sales Content Hub (a.k.a. Highspot) is a sales enablement platform that provides content management, collaboration and coaching, sales and marketing alignment, customer engagement, and reporting. The Hub is where you will find, create, and share sales and marketing collateral.
- Partners can access Highspot directly from the Tungsten Partner Portal.
- Once logged into the Partner Portal, click Sales in the menu bar and select "Access Content Hub".



Tungsten Automation SalesHub powered by Highspot



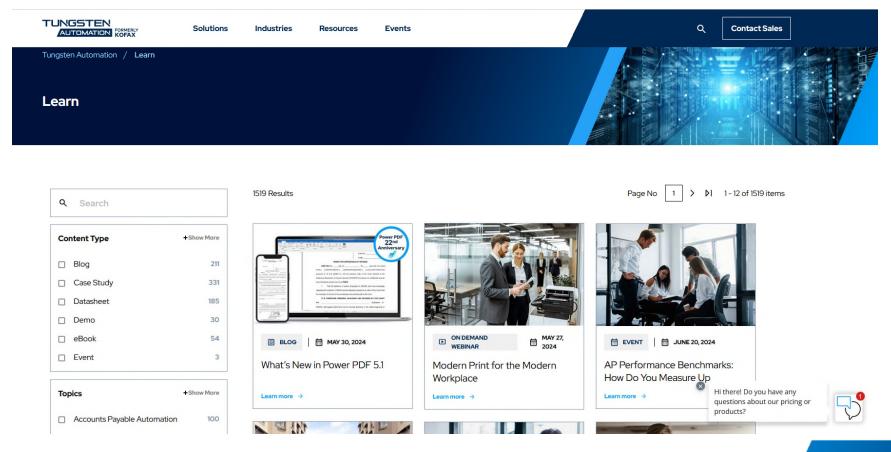
7. Tungsten Automation Resource Centre

https://www.tungstenautomation.com/Learn



Tungsten Automation Resource Centre

The Tungsten Automation Resource Centre is where you will find Case Studies,
 Data Sheets, White Papers, eBooks, Infographics, Videos and more.





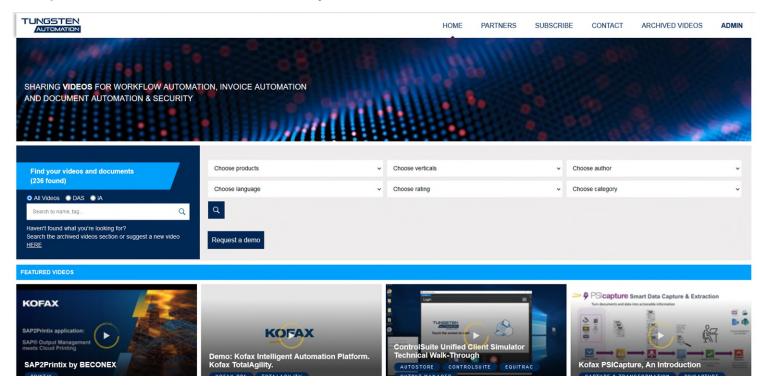
8. Tungsten Automation Demo Center

https://www.tungstendemocenter.com



Tungsten Automation Demo Center

- Access technical videos recorded by Tungsten Sales Engineers.
- Many of the videos have attachments and configuration scripts you can use to recreate the specific workflows for your customers.





9. Supported Devices

https://knowledge.tungstenautomation.com/bundle/z-kb-articles-salesforce8/page/32323.html



Supported Devices

 Tungsten Automation maintain a downloadable list of all the supported devices across the MFD and Productivity product range. The spreadsheet contains filters to quickly check if a specific device is supported for use with a specific Tungsten product.





10. NFR / Evaluation License Requests

https://www.tungstenautomation.com/contact-us/partners-request



NFR / Evaluation License Requests

 Not-for-Resale (NFR) Software can be requested by partners for their internal and limited use. Evaluation copies of software (EVAL) are intended for potential end users who are not Tungsten Automation partners.



Not-for-Resale (NFR) Software can be requested by partners for their internal and limited use. NFR software can be used at partner training facilities and briefing centres to demonstrate product functionality to prospects and customers or train partner employees. NFR software may also be used by Partner Technical staff for the purposes of issue reproduction, configuration testing, and other authorized purposes. NFR software may not be used on internal production networks, resold, or otherwise transferred, distributed, or used to develop customer solutions unless the partner is an authorized Kofax Solution Provider. NFR software may never be installed on an end customer site.

Evaluation copies of software (EVAL) are intended for potential end users who are not Kofax partners. EVAL software may be implemented in customer environments and is intended as a tool for customers to determine whether the Kofax solution

Partner Name:	
Region:	
Select Region	·
License Type:	
Select License Type	~



Thank You

